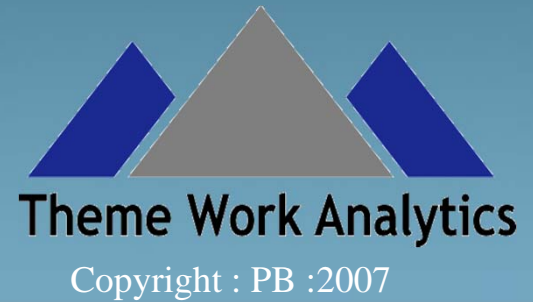




Due Diligence for Collaboration

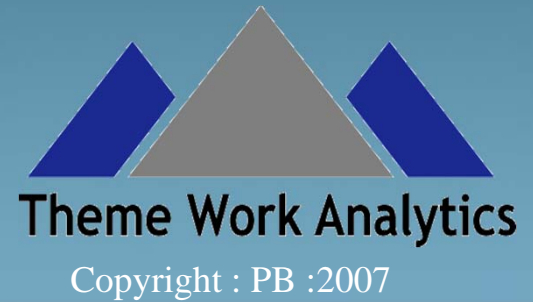


Purpose of this process

- To assess the bonafide of the proposed institution and its key persons
- To understand their objectives for collaboration and to match it against our goals
- To come up with the next steps



Due Diligence for Collaboration



A two stage Filtering process is envisaged.

In Stage 1, the institution and its Management/Promoter track record is assessed to ensure that one deals with entities with competence and character.

In Stage 2, the objectives for collaboration are determined and matched to ensure that it would be a win win for both.



Due Diligence for Collaboration

Stage 1: Institution Information

Name & Location	
Year Established	
Number of students; researchers	
Funding & backed by	
Ranking if any	



Due Diligence for Collaboration

Stage 1: Institution Information

Assessment based on information from public sources	
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Due Diligence for Collaboration

Stage 2 : Management Information

Name & role of Management	
Key person Academic credentials	
Key Person Professional record	



Due Diligence for Collaboration

Stage 1: Management Information

Assessment based on information from public sources	
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Due Diligence for Collaboration

Stage 2: Mapping of Objectives

Stated goals for collaboration	
Other collaborations	
Budget for proposed activities	
State of preparedness	



Due Diligence for Collaboration

Stage 2: Mapping of Objectives

Our goals for collaboration	
Map goals /objectives	
Overall assessment	



Due Diligence for Collaboration

Next Steps

NDA to be signed	
Meeting for evolving the MOU	
Onsite visit for due diligence	
MOU to be signed	
Collaboration team to be formed	
Collaboration framework to be evolved	
MRA to be signed	
Monitoring process and system to be in place	
Interim steps	